

Qualifications of Appraiser



Hill Johnson, ASA

Experience

Hill has been an Accredited Senior Appraiser (ASA) in the Business Valuation discipline with the American Society of Appraisers™ since 2008 and is a QuickBooks Online™ Certified ProAdvisor.

Since 2006, Hill has spent his 100% of his professional time providing business valuations and valuation consulting services. To date, Hill has valued over 400 businesses.

Hill has rendered independent opinions of value for various purposes including estate & gift tax planning, buy/sell transactions, financial reporting, intellectual property, commercial damages, employee stock ownership plans, bankruptcy, shareholder disputes, and marital dissolution. Industries of expertise include, but are not limited to manufacturing, biotech, chemical, oil and gas, healthcare, medical equipment, software, retail, consulting, restaurant, real estate, family limited partnerships, and professional service industries (including physician and dental practices). Hill's experience also includes due diligence assessments, drafting offering memorandums, and working closely with international investment-banking companies.

Hill brings a master-level education, real world experience, and a desire to educate others to the business valuation profession. His unique abilities include conveying complex valuation methods in a simple manner, drafting a well-balanced analyses, and linking the major drivers to the opinion of value.

Qualifications of Appraiser

Professional Licenses

- Accredited Senior Appraiser in the *Business Valuation* discipline with the American Society of Appraisers™
- QuickBooks Online™ Certified ProAdvisor

Education

- Master of Business Administration, concentration in *Entrepreneurship*, Southern Methodist University
- Bachelor of Science in *Business Administration*, magna cum laude, University of Texas at Dallas

Prior Professional Affiliations

- Hartman Leito & Bolt, LLP, Business Valuation Services, *Director*
- BDO USA, LLC, BDO Consulting, Valuation & Business Analytics, *Director*

Continuing Education

Hill regularly completes courses involving the valuation of privately held businesses, intangible assets, and intellectual properties. Recently, he has attended numerous seminars on business valuation and fraud related topics, including:

- “IRS Determines Reasonable Compensation” seminar (2015)
- “Forensics & Fraud” conference, Dallas Chapter of the Institute of Internal Auditors (2015)
- “New IRS Job Aid on How the IRS Values Non-Controlling Interests in S Corps” seminar (2015)
- “Industry Risk Premiums – How Do We Get There?” seminar (2015)
- “Guidance from the Experts: Valuing Oil & Gas Entities” seminar (2015)
- “Taxable vs. Non-Taxable Transactions” seminar (2015)
- “Customer Relationship Valuation Methodologies” seminar (2015)

Lectures and Publications

- 2012 Speaker – Dallas Chapter of Texas Society of CPAs – “Business Valuation: Services, Regulations, Concepts for CPAs”
- 2010 Speaker – CEO Network – “Business Valuation Basics”
- 2008-2009 Speaker – various organizations – “Business Valuation 101”